

Adam Donovan

## Creativity, Curiosity, Teamwork

Adam Donovan brings artistic leadership to the forefront of the real estate industry. A graduate of NYU as both a Dean's Scholar and the prestigious Alec Baldwin Scholar, his achievements in the dramatic arts have shaped his future in real estate. Having lived in New York for over a decade, Adam brings firsthand experience to listings in every neighborhood.

Prior to joining Engel & Völkers, Adam served as an integral member of three of NYC's top producing teams: at Christie's International Real Estate, Douglas Elliman, and The Agency— Mr. Donovan has transacted on a myriad of listings; from Upper West Side townhouses to Bushwick condominiums, Adam brings enthusiasm, market foresight and creative problem solving to every corner of New York City.

Adam devotes his time and attention to ensure his clients' success. Guided by their perspectives, he steps into action to protect their best interests, highlights every opportunity on the market that matches their needs, and helps navigate them through any market condition.



ADAM DONOVAN | ENGEL & VÖLKERS NEW YORK CITY

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GLOBAL ADVISOR

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## Client Successes

### A Curated Selection



**171 East 84th Street, #20E, New York, NY 10028**

Sale Price : \$738,000 / Condo / 1 Bed / 1 Bath

I won my client this apartment \$12,000 below ask and closed expediently. Check out the video testimonial from Buyer, Sandra, on my social media.

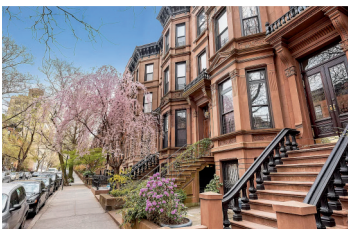
IG- Apdonovanrealestate



**250 Mercer Street, #A304, New York, NY 10012**

Sale Price : \$1,450,000 / Co-Op / Duplex / 3 Beds / 2 Baths

This was during the height of the market resurgence after COVID in 2022. Out of a dozen bids, I was able to secure my client an accepted offer and completed the application and Board Review Process in under 90 days.



**811 President Street, Brooklyn, NY 11215**

The asking price for this was \$3M and the listing drew in hoards of interested buyers. This, in combination with excellent photography and marketing efforts, resulted in an all cash buyer with no contingencies and closing with a sale price \$410,000 over ask.



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